Enterprise consulting

We map how work actually moves through your business, find where it stalls, and plan the systems and changes that remove the stall. The output is a roadmap you can act on, with or without us.

ENGAGEMENT BASIS	PRIMARY OUTPUT	SUPPLIER LOCK-IN	CONFIDENTIALITY
Fixed written scope	Client-owned IT roadmap	None (vendor-neutral)	NDA available on day one

Scope & deliverables

- **Business process maps:** How sales, stock, purchasing, cash and approvals move today across desks and branches.
- **Bottleneck & gap register:** Where duplicate entry, delays or reconciliation errors begin and what they cost in staff time.
- **System & integration plan:** Which workflows belong in ERP, portals or apps, and how existing spreadsheets and hardware connect.
- **Infrastructure sequence:** Server, network, backup and access prerequisites arranged in the order they should be put in.
- **Change & training plan:** Role-by-role handover and parallel running steps so staff adopt the new routine cleanly.

When clients bring us in

- You are about to buy or build software and want independent clarity before committing budget.
- Different spreadsheets or departments hold conflicting stock, sales or receivable figures.
- You are opening a second branch or warehouse and need standardised controls first.

How an engagement runs

- **1. Observe on site or remotely.** Sit with the staff who handle the real documents and trace actual transactions.
- **2. Map & verify.** Draw current-state flows and confirm exceptions with operations and accounts leads.
- **3. Write the roadmap.** Set out recommended changes, prerequisites, phased scope boundaries and resource estimates.
- **4. Hand over cleanly.** Use the written specification with your own team, another vendor, or our build team.

Sections included in the written roadmap deliverable

SECTION	OPERATIONAL CONTENTS
1. Current-state flows	Documented voucher, approval, inventory and reporting paths as practised today
2. Risk & stall points	Specific handovers causing stock variance, billing lag or manual re-keying
3. Target architecture	Recommended ERP modules, web portals, hardware links and hosting model
4. Phased work order	Sequenced milestones with acceptance criteria, training plan and scope boundaries

Commercial terms & confidentiality

Consulting is quoted as a fixed-scope project after an initial 30-minute scoping session. You own the written roadmap outright with no obligation to purchase software or implementation from us.

Next step: Book a 30-minute consultation at umaish.com/book or request a consulting quote at umaish.com/quote?service=consulting.
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